



Leadership Team

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Management Consulting

Strategic Advisory

A successful strategic plan is the basis for company goal orientation, tactics and implementation. We help clients set and reassess their planning in the context of changing conditions and objectives, taking into account capital needs, team and operating strengths, and market opportunities.

Growth & Implementation

Financial Advisory

Our team has served as CEO, entrepreneur and venture capitalist, so we know equity and debt financing from all sides of the table. In addition, we have established a wide range of business and financial relationships that we are able to bring to bear on behalf of our clients.

Business Development, Partnerships

Developing and implementing strategies for business partnerships, JVs and strategic investment are areas of particular strength at Sagebrook.

Interim Management

Many companies experience the need for interim management during periods of transition. Over the years, we have filled CEO, CFO, General Manager and other roles for our clients.

Industry Areas

Although we have clients in a wide range of industries, our areas of expertise follow our management backgrounds in these areas:

- *Healthcare*
- *Technology*
- *Life Sciences*
- *Advanced Materials*

Mergers & Acquisitions

Advising Sellers

Choosing an advisor to engineer a company sale is one of the most important decisions in a manager's career. In our sell-side engagements, we begin with a clear-eyed assessment of your company through the eyes of the acquirer, then work with management on strategy and positioning through negotiation and closing. Quite simply, we dive in and focus on value and optimal outcomes.

Advising Buyers

Our clients are looking to drive growth through acquisition, whether it's a single strategic target or a roll-up. After setting the search criteria, we move to targeting & valuation, structure and negotiation. We combine experience and effort to drive results.

Turnaround

Financial, Market & Operations Analysis

Sagebrook's turnaround engagements rely on a process-driven approach that begins with a situation analysis. This rapid assessment provides a common platform for the turnaround work that follows.

Stabilization, Restructuring, Implementation

The next step is stabilization. We work with senior management to implement operating changes, recapitalization or restructuring of debt or equity, depending on the company's specific situation.

Interim Management

In times of transition or with the departure of a key executive during crisis, having access to experienced interim management can make all of the difference. Sagebrook team members have held a range of C-level roles in multiple industries, a resource that may be of value to your company.

